



**FOODSERVICE CONSULTANTS SOCIETY INTERNATIONAL**  
**WORLDWIDE BOARD OF DIRECTORS MEETING**  
**MINUTES**

**7<sup>th</sup> October, 2021**  
**Conference Call**

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**In Attendance**

Officers

*Mr. William Caruso, FFCSI, PP  
President  
(WC & Partners, Inc.)*

*Mr. Mario Sequeira, FCSI  
Secretary/Treasurer  
(Hospitality Total Services (Aus) Pty Ltd)*

Staff

*Mr. Nick Vaccaro  
Executive Administrator, WW*

*Progressive Content Representatives*

Absent

*Mr. Paul Montégut  
(Restauration  
Conseil)*

Directors

*Mr. Eric Norman, FCSI  
(Clevenger Associates)*

*Mr. Remko van der Graaff, FCSI  
(Consultancy, Food & Facilities)*

Allied Representatives

*Mr. Mick Jary  
(Meiko UK Limited)*

*Mr. Greg O'Connell  
(Moffat)*

*Mr. Jack Scott  
(Alto-Shaam, Inc.)*

## **FCSI's Vision**

**“FCSI is the global leader in foodservice and hospitality consulting”**

## **FCSI's Mission**

**“To promote professionalism in foodservice and hospitality consulting while returning maximum benefits to all members”**

## **Brand Slogan**

***“We Share, We Support, We Inspire”***

### **1.0 Call to Order and Opening Remarks**

The meeting was called to order on 7<sup>th</sup> December at 8:05 am (EDT) at which time President William Caruso, FFCSI (PP) welcomed everyone to the meeting. Noting that there was quorum for conducting official business Bill requested that the meeting begin with the first agenda item.

### **2.0 Approval of Meeting Minutes**

*Eric moved to accept the FCSI WW July, 2021 board meeting minutes as submitted. Seconded by Mario and approved unanimously.*

### **3.0 Progressive Content Update**

The PC representatives presented their slide deck which included 2021 year-end revenue projections, quarter by quarter comparison, current challenges and areas of opportunity. Editorial quality remains high and the team is looking forward to the upcoming issue focused on Innovation.

WW Board offered their support to PC for any collaboration efforts between their staff and all Divisions and Local Units moving forward. There has been a strong move from print to digital with advertisers, which was hastened by the pandemic. The PC staff remains committed to the print media and to evolving with digital media as needed to continue production of a high-quality product for FCSI.

### **4.0 Financial Report**

*Eric moved to accept the FCSI WW September, 2021 financial reports as submitted. Seconded by Mario and approved unanimously.*

### **5.0 Election of Officers**

*Andrew moved to accept Mario to serve as president for the 2022-23 term. Seconded by Bill and approved unanimously.*

*Andrew moved to accept Eric to serve as secretary/treasurer for the 2022-23 term. Seconded by Bill and approved unanimously.*

### **6.0 Strategic Planning Meeting**

The board discussed hosting the planning session in June 2022 in Montreal, Canada. Nick will work with Wade Koehler to use any event planning information gained about Montreal from the TAD Conference scheduled for April 2022.

Remko suggested that the planning session be planned for earlier in 2022. As the incoming president Mario responded that he would take this under consideration but that projects will continue to move forward even if the planning meeting doesn't happen until June.

## **7.0 Independent Foodservice & Hospitality Consultants (IFHC)**

The board discussed the formation of the new IFHC group. It is not a membership society and appears to be only a few individuals functioning as a marketing group. The board will continue to keep conversations open with the group and liaise as necessary.

## **8.0 Divisional Updates**

### **8.1 EAME**

Remko provided an update on recent EAME activities. The EAME Board of Trustees just met in Chantilly, France at EAME Conference location. The Conference schedule was decided, and the theme and agenda will be announced to all FCSI member soon. The Local Units were discussed and leadership changes reviewed.

### **8.2 TAD**

Eric reviewed TAD activities with the board, noting the upcoming TAD Board meeting and the 2022 TAD Conference in Montreal, Canada. During November 2021 the Board will have their first in-person meeting since the outbreak of the pandemic. There is a motion of bylaws exemption before the TAD membership currently that would extend each of the board member's terms for one year.

### **8.3 APD**

Andrew talked about all the recent activities in APD. The Annual Business Meeting was a huge success and included personalized videos from a number of members of the leadership. UNOX has offered a virtual tour for all members, and this will be coordinated through the division.

## **9.0 BIM/Revit Update**

Bill provided an update on the activities of the committee. After communications between FCSI, IFSE and the other groups it has become clear that there are some significant differences between how each of the groups view the standards. After discussion Bill suggested that the standards as recommended by FCSI be sent as is to all members for review.

There must be WW Allied association input into the technical portion of the program. Bill asked that the board Allied representatives help champion the process in and effort move the project forward.

Eric moved to release the standards to the FCSI membership for comments. Seconded by Mario and approved unanimously.

Bill requested that Remko send official correspondence to IFSE requesting that the FCSI EAME logo be removed from their website and all their communications. All FCSI WW Board members should be copied on the message to IFSE.

## **10.0 Old Business**

There was no old business brought before the Board.

## **11.0 New Business**

### **11.1 Technology Committee**

The board discussed how the Technology Committee will be formed. Mario said that he will begin work on this as incoming president.

## **12.0 Adjournment**

Eric moved to adjourn the meeting. Seconded by Mick and the meeting was adjourned at 10:11 am (local time).

*Meeting minutes recorded by N. Vaccaro on 10.08.21*