



**FOODSERVICE CONSULTANTS SOCIETY INTERNATIONAL**  
**WORLDWIDE BOARD OF DIRECTORS MEETING**  
**MINUTES**

**31<sup>st</sup> January, 2019**  
**Conference Call**

**FOODSERVICE CONSULTANTS SOCIETY INTERNATIONAL**

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**In Attendance**

Officers

*Mr. Martin Rahmann, FCSI  
President  
(Agere. Beratung für nachhaltigen Erfolg )*

*Mr. James Camacho, FCSI  
Secretary/Treasurer  
(Camacho Associates, Inc.)*

Staff

*Mr. Nick Vaccaro  
Executive Administrator, WW*

Directors

*Mrs. Clara Pi, FFCSI  
(FCG Company Ltd.)*

*Mr. Mario Sequeira, FCSI  
(Hospitality Total Services (Aus) Pty Ltd)*

*Mr. Remko van der Graaff, FCSI  
(AAG Food & Facilities & Hospitality)*

*Mr. William Caruso, FFCSI, PP  
(WC & Partners, Inc.)*

Allied Representatives

*Mr. Roberto Assi  
(UNOX S.P.A.)*

*Mr. Rob Geile  
(Ali Group North America)*

*Mr. Greg O'Connell  
(Moffat)*

## **FCSI's Vision**

**“FCSI is the global leader in foodservice and hospitality consulting”**

## **FCSI's Mission**

**“To promote professionalism in foodservice and hospitality consulting while returning maximum benefits to all members”**

## **Brand Slogan**

***“We Share, We Support, We Inspire”***

### **1.0 Call to Order and Opening Remarks**

The meeting was called to order on 31<sup>st</sup> January at 6:31 am (EST) at which time President Martin Rahmann, FCSI welcomed everyone to the meeting. Noting that there was quorum for conducting official business Martin requested that the meeting begin with the first agenda item.

### **2.0 Worldwide Symposium**

Martin asked for comments on the planning of the WW Symposium. Bill said that the TAD Board of Trustees has recommended that the WW Symposium be postponed until 2020 or later. Remko reviewed with the Board the emails that were exchanged over the past few months where the decision was unanimous that the WW Symposium should be postponed. After discussion the WW Board decided to officially postpone the WW event until after 2019.

*Bill moved to postpone the WW Symposium until after 2019 to a date determined by the WW Board. Mario seconded and the motion was approved unanimously.*

### **3.0 2019 Board Meeting Dates**

The Board discussed options of having one or two face-to-face meetings during 2019. The consensus was that there should only be one in-person meeting during 2019 if there was not enough official business to justify two in-person meetings. The suggestion was made to have a conference call in April and then a face-to-face meeting during the October HOST tradeshow in Milan.

If the WW Symposium is going to be planned for 2020 or 2021 then planning must begin very soon. The Board discussed a second meeting schedule other option to have an in-person meeting on during the NRA in Chicago May 18-21 and then a shorter half-day meeting during the HOST tradeshow in October on the Saturday morning of the show.

Martin recommended that the dates be discussed by the members attending NAFEM 2019 while together in Orlando and then Nick can send out an update to the full board. Bill commented that it is critical that the dates be decided within the next two weeks so that everyone has time to make adjustments in their 2019 calendar.

#### **4.0 Worldwide Board President Position**

With all respect, Bill asked Martin if with his busy work schedule he has the time to commit to the position of president for the balance of his two-year term. Many on the Board agreed with the question and as a group asked Martin if he would like to continue in his current role. Martin responded by saying that he needed time to consider the options for moving forward and reply to the question in the coming weeks. He requested that he have time to meet in-person with board members and other FCSI members. The Board was receptive of Martin's reply and asked that he send an update by mid-February.

#### **5.0 Approval of Board Meeting Minutes**

The minutes of the October 2018 were discussed.

James moved to accept the FCSI WW October, 2018 board meeting minutes as submitted. Seconded by Mario and approved unanimously.

#### **6.0 Financial Report**

Nick reviewed the financial reports distributed as of 31<sup>st</sup> December, 2018.

Bill moved to approve the 31<sup>st</sup> December, 2018 financials as submitted in the board materials. Seconded by Remko and approved unanimously.

Nick reviewed the 2019 budget line by line with the full Board. He highlighted the income and expense lines which are different from the 2018 budget. There was a conversation about the amount of dues share which should be collected from the Divisions during the year.

The Board decided that a letter should be sent to FCSI members regarding the dues share process which should include highlights of what FCSI on a worldwide and divisional level has done for them. Martin suggested that he, James, Bill and Nick work on the letter when they are together in Orlando for the NAFEM meeting.

Bill moved to approve the 2019 budget as submitted in the board materials. Seconded by James and approved unanimously.

#### **7.0 Unfinished Business**

There was no unfinished business brought before the board.

#### **8.0 New Business**

There was no unfinished business brought before the board.

#### **9.0 Adjournment**

James moved to adjourn the meeting. Seconded by Bill and the meeting was adjourned at 7:50 pm (local time).

FCSI Board of Directors Meeting  
31<sup>st</sup> January, 2019

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*Meeting minutes recorded by N. Vaccaro on 01.31.2019*