



FOODSERVICE CONSULTANTS SOCIETY INTERNATIONAL
BOARD OF DIRECTORS MEETING
MINUTES

8th September, 2016
Conference Call

FOODSERVICE CONSULTANTS SOCIETY INTERNATIONAL

BOARD OF DIRECTORS MEETING

MINUTES

**8th September, 2016
Conference Call**

In Attendance

Officers

*Mr. William Taunton, FCSI
(Gastrotec SpA)*

Staff

*Mr. Nick Vaccaro
Executive Administrator*

Allied Representatives (Non-Voting)

*Mr. Greg O'Connell
(Moffat)*

*Mr. Martin Ubl
(MKN Maschinenfabrik Kurt Neubauer
GmbH & Co. KG)*

*Mr. Eric Von Kaenel
(Unified Brands)*

Absent

*Ms. Toni Clarke, FCSI
(RT Hospitality Solutions)*

*Mrs. Clara Pi, FCSI
Secretary/Treasurer
(FCG Company Ltd.)*

Directors

*Mr. James Camacho, FCSI
(Camacho Associates, Inc.)*

*Mr. Martin Rahmann, FCSI
(Agere. Beratung für nachhaltigen Erfolg)*

*Mr. Sedar Saglamtunc, FCSI
(DM Consulting Engineering LLC)*

FCSI's Vision

“FCSI is the global leader in foodservice and hospitality consulting”

FCSI's Mission

“To promote professionalism in foodservice and hospitality consulting while returning maximum benefits to all members”

Brand Slogan

“We Share, We Support, We Inspire”

1.0 Call to Order and Opening Remarks

The meeting was called to order 9:10 am (EDT) at which time President William Taunton, FCSI welcomed everyone and thanked everyone for participating in the meeting. Noting that there was quorum for conducting official business Bill requested that the meeting begin with the first agenda item.

2.0 Reorganization of EAME Division

Bill reviewed the proposal for the reorganization of the EAME Division. The plan was to discuss something that is very important to the future of our Society. In fact this issue could very well determine the fate of our association on a global scale. To put this in very simple terms, the EAME Division must alter the methods in which the Division is administered in order to guarantee a global future for our organization.

It is my position that the Worldwide Board of Directors should require the EAME Division to organize a new central administration for the EAME Division that can manage the office in a very clear and transparent way. This means that ALL membership dues, sponsorship payments should be sent to the central office. It makes no difference in which country this office resides, but it would mean that only one central office would be in control of the master finances and accessing the YourMembership database. All dues payments should be submitted to the EAME Divisional office. This way the Divisional office can confirm the status of consultant members, specifically who is a Professional, Senior Associate, etc. The decisions for this will no longer be made on a Local Unit basis, but by the main Divisional office. In addition, all sponsorship and Allied and Corporate supporting funds are to be submitted to the central EAME office, not to each Unit office. All funds currently in the Local Unit finance accounts must be transferred to the central EAME Divisional office. Each independent Unit must generate a detailed annual budget and submit it to the EAME Divisional office which clearly shows the work they will be doing for the coming year. In return the Divisional office will then supply them the resources in the best interest of the membership. The funds can then be made available for Local Unit programs and projects based on the formal requests made by the Local Units.

It is my position that the before mentioned items must be developed and implemented by 31st March, 2017.

The Board of FCSI Worldwide to protect the brand and insist on organizational transparency. I have spoken with many persons worldwide and gotten the same response to my question of “how can FCSI, and specifically EAME be better?” They have all said that each of the Divisions worldwide should operate with the same general business

model. I have talked with many Allied/Corporate members, TAD Board members, APD Board members, EAME Board members, EF Board members and many others. I have seriously spent hours and hours on the phone with these people. Most of them representing companies which provide FCSI lots and lots of monetary support.

In conclusion, I would recommend that if the above is not completed by March 31, 2017 the FCSI Worldwide Board of Directors take one of the following actions:

Number one – If ALL of the Local Units don't fulfill the requirements as stated by Worldwide and the newly reformed EAME Divisional office then their Affiliation Agreements with the EAME office be cancelled.

Number two – If EAME, as a Division, does not, in total, follow the Worldwide recommendations then the Worldwide and EAME Affiliation Agreement should be cancelled.

Martin R. said that he preferred to wait until each of the Local Unit chairs have an opportunity to review the proposal and respond during the EAME Board of Trustees meeting the week of September 12th. He said that it is not appropriate to compare The Americas business model with the EAME Division. The cultures are so very different and the way of conducting business are very different in the European countries and must be considered individually. Martin agreed that the EAME Division should be restructured in some way but that much work is still to be done on the plan before it is finalized and approved.

Bill asked for comments from the Allied/Corporate members. The Allied members replied that he is hesitant to proceed at this time because Martin R. says that more time required to develop the plan of how EAME will reorganize.

The sense of the Board was for Bill to attend the EAME Board meeting and explain to the Trustees the desire of the WW Board for EAME to reorganize their business practices. Bill will request that the EAME Board formulate a plan for restructuring and provide a draft to the WW Board for discussion at the WW meeting in Vancouver. Bill will record the reaction of the EAME Board and provide all information to the WW Board at the in-person Vancouver meeting. At that time the WW Board can consider the proposed plan and whether to consider additional options for reorganization or to issue an official mandate for change.

3.0 Unfinished Business

There was no unfinished business brought before the board.

4.0 New Business

There was no new business brought before the board.

5.0 Adjournment

James moved to adjourn the meeting. Seconded by Serdar and the meeting was adjourned at 10:10 am (local time).

Meeting minutes recorded by N. Vaccaro on 09.09.2016.